

*Fortitude*

LEARNING

# Learner COURSE GUIDE

**deliberately different**

[www.fortitude.net.au](http://www.fortitude.net.au)

## Thinking about enrolling with Fortitude Learning for your studies in 2025?

You're about to join a vibrant and innovative educational community that spans across Australia, New Zealand and abroad!

We're committed to providing top-notch education and training, ensuring you get the best start to a successful career.



At Fortitude Learning, you can enjoy the flexibility of online, self-paced learning, coupled with the perks of being part of an international learning network.

Our expansive network allows us to plan effectively for the future needs of Australia, New Zealand, and further abroad, ensuring that the skills you acquire are in demand locally and globally.

This translates to better job security and enhanced opportunities for success.

# LEARNER JOURNEY

Our transformation journey is ongoing, but our focus remains steadfast on our learners and their families. We're setting the foundations to deliver education that truly makes a difference.

You might notice that several of our programmes are evolving. We're streamlining and unifying our courses to ensure consistency across the our learning platform.

This means that if your location changes, you can continue your studies seamlessly without needing to start over.

We're dedicated to making learning fit into your life, rather than the other way around.

Whether you're continuing your education or embarking on something new, we can't wait to welcome you to the Fortitude Learning family.

**Join us on this exciting transformational journey and unlock your potential!**

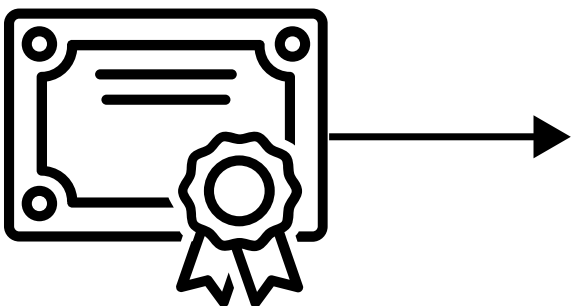
# YOUR PREMIER ONLINE EDUCATION PROVIDER

Fortitude Learning stands as Australia and New Zealand's top destination for online education. We were established to ensure that adult learners can acquire the skills needed for their current or future careers, all without the need to commit to full-time, on-campus study.

With Fortitude Learning, you can tailor your education to fit your lifestyle.

Our flexible study options allow you to develop a routine that complements your work, family, sports, or community commitments.

We're here to ensure that your learning journey fits seamlessly into your life, providing the tools and support you need to succeed.



**More than 85% of learners report that their studies are valuable to their current job\*.**

*\*Student statistics survey*

# DELIBERATELY DIFFERENT

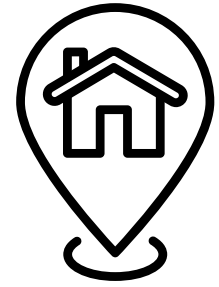
At Fortitude Learning, we offer over 100 e-training courses. We collaborate closely with industry leaders to develop most of our programmes and courses, ensuring the skills and knowledge you gain are highly relevant to your field.

The advantage is the flexibility to create a study schedule that fits your life. You decide when and where you study, how much you can handle, and how to allocate your study time.

Studying through online learning with Fortitude Learning doesn't mean you're on your own. We're here for you every step of the way, providing support, mentorship, and assistance with your studies and study planning.

At Fortitude Learning, we understand that embarking on an educational journey can be challenging. That's why our dedicated team is always ready to guide you, ensuring you have the resources and encouragement you need to succeed.

Join Fortitude Learning and experience a supportive and engaging learning environment, designed to fit your life and help you thrive.



# REAL ESTATE

Welcome to the thrilling ride that is real estate!

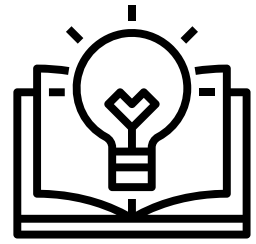
We believe that being a top-notch real estate agent goes way beyond just knowing the nitty-gritty of procedures and paperwork.

It's about mastering the art of personal accountability, interpreting human behaviour like a pro, and knowing exactly when to drop that golden question with pitch-perfect tone.

Real estate isn't just about properties; it's about people, and stellar customer service is the magic wand that makes all the difference.



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# OUR APPROACH

We're on a mission to sculpt you into a customer service wizard, a sales champion, and a property management guru, all while embedding the strongest industry ethics into your professional DNA.

**Our aim?** To provide you with the most solid foundation to catapult your career into the stratosphere. With over two decades of experience under our belts – from being agents and agency owners to becoming your future mentors – we've seen it all.

We know that while agency owners are business maestros, scouting for the next real estate rockstar often falls by the wayside, caught in the whirlwind of day-to-day operations.



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● LIVE

**BREAKING**

**NEWS**

# STARTING OUT

## **It's NOT like the TV shows.**

Forget the TV drama; real estate is not about sashaying into the office at noon and expecting the big bucks to roll in (bummer, we know).

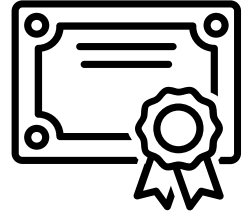
The real estate arena is fiercely competitive and challenging. Once upon a time, a staggering 85% of new agents couldn't make the cut, often mistaking overconfidence for genuine skill.

But that's where we step in. Fortitude graduates have statistically proven to increase their success by more than 300% compared to their cohorts.





# WHY US?



When you choose to study with Fortitude Learning you're choosing a pathway of career confidence.

**Our 2023 and 2024 student survey's report a staggering 73% of all Fortitude Learning graduates are not only better trained than their cohort, but have more employment opportunities, more operational confidence, and are dollar-producing up to 4 times faster than new-to-industry persons trained elsewhere.**

We'll let you decide which person you want to be.



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# CONTACT INFORMATION



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